# METRICS DIRECT INCOME FUND



UNIQUE ACCESS TO THE BANK-DOMINATED AUSTRALIAN PRIVATE DEBT MARKET

# INVESTMENT HIGHLIGHTS



Monthly cash income



Reduced capital volatility



Attractive risk-adjusted returns



**Experienced investment team with a** track record of outperformance

## WHO IS IT FOR?

The Fund may be suitable for investors looking for regular income, low capital volatility and a defensive strategy offering diversification away from traditional fixed income and equity investments.

#### INVESTMENT OBJECTIVE

The Fund aims to provide monthly cash income, low risk of capital loss and portfolio diversification by actively originating and managing well-diversified loan portfolios via investments in Australia's corporate loan market.

### INVESTMENT STRATEGY

The Fund's investment strategy is to provide investors with exposure to directly originated loans to Australian companies diversified by borrower, industry and credit quality. Metrics seeks to implement active strategies designed to balance delivery of the Target Return, while preserving investor capital. The Fund leverages the industry-leading expertise of Metrics Credit Partners.

### WHAT IS A CORPORATE LOAN?

A corporate loan is an advance of money to a company as borrower, with obligations to pay interest and fees and to repay capital advanced at a pre-agreed future date. Loans are generally provided for a specific purpose, for example a business expansion, a property development project or a company acquisition. Corporate loans typically earn floating-rate interest and fees, ensuring an investor will receive a higher return if benchmark interest rates increase. This contrasts to other debt products, such as Bonds, which usually offer fixed interest rates and no fees. Corporate loans also typically have a range of additional investor protections through negotiated security, covenants and other controls over the activities of the company, providing additional protection against risk of loss.

# **FUND TERMS**

Fund	Metrics Direct Income Fund (Fund)
Manager	Metrics Credit Partners Pty Ltd (Metrics)
Target Return	RBA Cash plus 3.25% (net) p.a.*
Distributions	Monthly
Minimum Application	\$1,000
Redemption	Monthly
Management Costs	0.58% p.a.**
Inception Date	1 July 2020
Responsible Entity	Equity Trustees
Unit Registry	Automic Group
APIR Code	EVO2608AU

The target return is a target only and may not be achieved.

#### **KEY PORTFOLIO FEATURES**

<b>~300</b> Loans	Diversified across borrowers, industries and the credit spectrum
<b>~2</b> Years	Average credit duration for floating rate, short tenor loans
100% ANZ	100% Australian and New Zealand domiciled companies
Direct Loan Origination	Direct origination by a well resourced, highly skilled and experienced team
Actively Managed	Credit risk management focused on investor capital preservation
Protections	Protections like covenants & security, aim to preserve investor capital & lower risk

# **RESEARCH RATINGS & PLATFORMS**







AMP North CFS FirstWrap IOOF eXpand Powerwrap

Australian Money Market Clearstream Macquarie Wrap Præmium

Asgard Dash Mason Stevens Xplore Wealth

RT Panorama HUB24 Netwealth









Excluding impact of performance fees

# METRICS DIRECT INCOME FUND



# **ABOUT METRICS**

Metrics is a leading Australian based alternative asset management firm specialising in direct lending to Australian companies. Metrics is an active participant in the Australian private debt market and manages in excess of \$17 billion of investments.

Metrics manages a range of unique and innovative investment products designed to provide investors with access to portfolio's of private debt investments that seek to generate regular cash income and capital stability.

Metrics' investment activities cover a broad range of private debt investments from lower yielding and lower risk private lending to higher yielding and higher risk private debt. Metrics' lending activities cover a range of industries, borrowers and debt structures.

Metrics' team is highly skilled and experienced in the direct origination and management of corporate debt investments and credit risk and has a proven track record of outperformance.

# **DELIVERING OUTPERFORMANCE THROUGH DIRECT ORIGINATION & ACTIVE RISK MANAGEMENT**

**ACTIVE SUPERIOR PORTFOLIO ORIGINATION** CONSTRUCTION **INVESTMENT OUTPERFORMANCE** BENEFITS OF **ONGOING ANALYSIS &** PORTFOLIO MANAGEMENT SCALE

#### INVESTMENT PHILOSOPHY

The Australian corporate loan market represents a large and active segment of Australia's corporate fixed income market.

Metrics believes that an experienced investment team that understands the various sources of income available from, and risks associated with, corporate loans, is best able to implement investment strategies and processes to maximise returns from this asset class.

#### INVESTMENT PROCESS

Metrics' investment processes aim to deliver for investors by providing return outperformance via superior asset origination and active portfolio risk management. In addition, Metrics seeks to preserve investor capital by undertaking detailed risk assessment and lower costs through efficient execution of transactions.

Metrics believes that early, proactive and direct asset origination is the key to ensuring access to the best quality transaction opportunities, leading to optimal portfolio construction and outperformance. Constant monitoring of macro and micro factors that may impact specific investment risk, together with ongoing monitoring and regular asset and portfolio stress testing, acts to alert the Investment Team to investment performance risks.

# LIKE TO KNOW MORE?

If you would like to learn more about the Fund please contact us on the details below.

Phone 1300 010 311

**Email** invest@metrics.com.au Web www.metrics.com.au

This communication is current as at 19/03/24.

Equity Trustees Limited (Equity Trustees) ABN 46 004 031 298 | AFSL 240975, is the Responsible Entity for the Metrics Direct Income Fund ARSN 641 620 331 (the Fund). Equity Trustees is a subsidiary of EOT Holdings Limited ABN 22 607 797 615, a publicly listed company on the Australian Securities Exchange (ASX: EOT). The Investment Manager for the Fund is Metrics Credit Partners Pty Ltd (Metrics) ABN 27 150 646 996 | AFSL 416 146. The information provided is issued by Equity Trustees and has been prepared to provide you with general information only. In preparing this information, Equity Trustees did not take into account the investment objectives, financial situation or particular needs of any particular person. It is not intended to take the place of professional advice and you should not take action on specific issues in reliance on this information. Neither Equity Trustees, Metrics nor any of their related parties, their employees or directors, provide any warranty of currency, accuracy, completeness or reliability in relation to such information or accept any liability to any person who relies on it. Neither Equity Trustees nor Metrics guarantees repayment of capital or any particular rate of return from the Fund. All opinions and estimates included in this website constitute judgments of Metrics as at the date of website creation and are subject to change without notice. Past performance should not be taken of website creation and are subject to change without notice. Past performance should not be taken as an indicator of future performance.

You should obtain and carefully consider in their entirety the current Product Disclosure Statement (PDS), Target Market Determination (TMD) and any updated information and continuous disclosure notices (Additional Disclosures) before making an investment decision in respect of the Fund and assess whether the Fund is appropriate given your objectives, financial situation or needs. If you require advice that takes into account your personal circumstances, you should consult a licensed or authorised financial adviser.

The PDS, TMD and any Additional Disclosures are available at www.metrics.com.au/mdif.

The PDS, TMD and any Additional Disclosures are available at www.metrics.com.au/mdif.

The Zenith Investment Partners (ABN 27 103 132 672, AFS Licence 226872) ("Zenith") ratings (assigned 6 June 2023) referred to in this piece are limited to "General Advice" (s766B Corporations Act 2001) for Wholesale clients only. This advice has been prepared without taking into account the objectives, financial situation or needs of any individual, including target markets of financial products, where applicable, and is subject to change at any time without prior notice. It is not a specific recommendation to purchase, sell or hold the relevant product(s). Investors should seek independent financial advice before making an investment decision and should consider the appropriateness of this advice in light of their own objectives, financial situation and needs. Investors should obtain a copy of, and consider the PDS or offer document before making any decision and refer to the full Zenith Product Assessment available on the Zenith website. Past performance, Zenith usually charges the product issuer, fund manager or related party to conduct Product Assessments. Full details regarding Zenith's methodology, ratings definitions and regulatory compliance are available on our Product Assessments and at Fund Research Regulatory Guidelines here: https://www.zenithpartners.com.au/our-solutions/investment-research/regulatory-guidelines/ https://www.zenithpartners.com.au/our-solutions/investment-research/regulatory-guide

BondAdviser has acted on information provided to it and our research is subject to change based on legal offering documents. This research is for informational purposes only. This information discusses general market activity, industry or sector trends, or other broad-based economic, market or political conditions and should not be construed as research or investment advice. The content of this report is not intended to provide financial product advice and must not be relied upon or construed as such. The statements and/or recommendations contained in this report are our opinions only. We do not express any opinion on the future or expected value of any Security and do not explicitly or implicitly recommend or suggest an investment strategy of any kind.

This report has been prepared based on available data to which we have access. Neither the accuracy of that data nor the research methodology used to produce the report can be guaranteed or warranted. Some of the research used to create the content is based on past performance. Past performance is not an indicator of future performance. We have taken all reasonable steps to ensure that any opinion or recommendation contained in the report is based on reasonable grounds. The data generated by the research is based on methodology that has limitations; and some of the information in the reports is based on information from third partities. We do not therefore guarantee the currency of the report. If you would like to assess the currency, you should compare the report with more recent characteristics and performance of the assets mentioned within it. You acknowledge that investment can give rise to substantial risk and a product mentioned in the reports may not be suitable to you.

You should obtain independent advice specific to your particular circumstances, make your own enquiries and satisfy yourself before you make any investment decisions or use the report for any purpose. This report provides general information only. There has been no regard whatsoever to your own personal or business needs, your individual circumstances, your own financial position or investment objectives in preparing the information.

We do not accept responsibility for any loss or damage, howsoever caused (including through negligence), which you may directly or indirectly suffer in connection with your use of this report, nor do we accept any responsibility for any such loss arising out of your use of, or reliance on, information contained in or accessed through this report.

© 2023 Bond Adviser Pty Limited. All rights reserved.

The rating issued 08/2023 is published by Lonsec Research Pty Ltd ABN 11 151 658 561 AFSL 421 445 (Lonsec). Ratings are general advice only, and have been prepared without taking account of your objectives, financial situation or needs. Consider your personal circumstances, read the product disclosure statement and seek independent financial advice before investing. The rating is not a recommendation to purchase, sell or hold any product. Past performance information is not indicative of future performance. Ratings are subject to change without notice and Lonsec assumes no obligation to update. Lonsec uses objective criteria and receives a fee from the Fund Manager. Visit lonsec.com.au for ratings information and to access the full report. © 2023 Lonsec. All rights reserved.